



Revision number: 4

Purchasing Agent: MARK HELLEWELL

Item: LCD PROJECTORS & ELECTRONIC WHITEBOARDS

Vendor: 31233J MBS CONNECTING POINT
3905 RIVERDALE ROAD
OGDEN, UT 84405

Internet Homepage:

Telephone: (800) 339-3914 EXT. 212

Fax number: (801) 621-0118

Contact: DAVE STEPHENS

Email address: DSTEPHENS@CPUTAH.COM

Brand/trade name: N/A

Price: SEE ATTACHED

Terms: NET 30 DAYS

Effective dates: JUNE 1, 2001 through JUNE 1, 2002

Days required for delivery: 3 TO 5 BUSINESS DAYS

Price guarantee period: 30 DAYS

Minimum order: QTY-1

Min shipment without charges:

Other conditions:

NOTE: AS OF AUGUST 29, 2001, CONNECTING POINT IS CLOSING BUSINESS AND CAN NO LONGER ACCEPT NEW ORDERS. ALL OUTSTANDING INVOICES FOR RECEIVED ORDERS MUST BE PAID TO THE "REMIT TO" ADDRESS ON PAGE ONE OF THE CONTRACT INFORMATION SHEET. PLEASE CANCEL ANY UNFULFILLED ORDERS. PLEASE SEE REFERENCE TO OTHER LCD PROJECTOR STATEWIDE CONTRACTS ON PAGE ONE OF THE CONTRACT INFORMATION SHEET.

REMIT TO ADDRESS: 31233J-A MBS CONNECTING POINT
% DEUTSCHE FINANCIAL SERVICES
PO BOX 271494
SALT LAKE CITY, UT 84127-1494

PLEASE REFERENCE MA-1078, MA-1079, MA-1080, MA-1081 AND MA-1082 BEFORE MAKING A PURCHASE DECISION.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



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PRICE LIST FOR LCD PROJECTORS & ELECTRONIC WHITEBOARDS

LCD PROJECTORS

3M	6% ABOVE DEALER COST PLUS SHIPPING
BOXLIGHT	6% ABOVE DEALER COST PLUS SHIPPING
CTX	6% ABOVE DEALER COST PLUS SHIPPING
EPSON	6% ABOVE DEALER COST PLUS SHIPPING
INFOCUS	6% ABOVE DEALER COST PLUS SHIPPING
PHILLIPS MAGNAVOX	6% ABOVE DEALER COST PLUS SHIPPING
POLAROID	6% ABOVE DEALER COST PLUS SHIPPING
PROXIMA	6% ABOVE DEALER COST PLUS SHIPPING
VIEWSONIC	6% ABOVE DEALER COST PLUS SHIPPING

ELECTRONIC WHITEBOARDS

3M	6% ABOVE DEALER COST PLUS SHIPPING
MICROTOUCH	6% ABOVE DEALER COST PLUS SHIPPING
PANASONIC	6% ABOVE DEALER COST PLUS SHIPPING
PLUS CORPORATION	6% ABOVE DEALER COST PLUS SHIPPING



MAIN CONTACT PERSONS FOR CONTRACT UNDER BID NUMBER MH9903:

Shaun Steel
Executive Account Manager
MBS Connecting Point
155 South 300 West
Ogden, Utah 84405

Direct number: (801) 531-3892
Toll-free number: (800) 339-3914
Emergency cell number: (801) 668-6405
Fax number: (801) 621-0118
E-mail address: Nated@cputah.com

Jeff Berglund
Corporate/Government Account Manager
CATG, Connecting Point
2236 Washington Blvd.
Ogden, Utah 84401

Direct number: (801) 629-3813
Toll-free number: (800) 339-3914 ext 213
Fax number: (801) 621-0118
E-mail address: Jeffb@cputah.com

Alternative contact persons for contract under bid number MH9903:

Charlie Morgan
President, CEO
MBS Connecting Point
3905 Riverdale Road
Ogden, Utah 84405

Phone number: (801) 621-5244 ext 217
Toll-free number (800) 339-3914 ext 217
Fax number: (801) 621-0118
E-mail address: Brentr@cputah.com

Brent Wood
General Manager/Service Manager
CATG, Connecting Point
155 South 300 West, Suite 100
Salt Lake City, Utah 84111

Phone number: (801) 359-2233 ext 106
Toll-free number: (888) 285-8981 ext 106
Fax number: (801) 359-5544
E-mail address: Brentw@cputah.com

Heidi Smith
Service Supervisor
CATG, Connecting Point
155 South 300 West, Suite 100
Salt Lake City, Utah 84111

Phone number: (801) 359-2233 ext 114
Toll-free number: (888) 285-8981 ext 114
Fax number: (801) 359-5544



CATG, Connecting Point has a 30-day return policy. If for any reason you would like to return a product purchased from CATG, Connecting Point, you have 30 days from the purchase date to return it for exchange, credit or refund. The product **MUST** be returned with all original packing materials and accessories in order to be eligible for exchange, credit or refund.

CATG, Connecting Point keeps 2 projectors available for rent, evaluation, or loan against a product being serviced by CATG, Connecting Point. The projectors are currently 2 NEC models, however, we may have NEC, Epson, or InFocus projectors available at any time in the future. CATG, Connecting Point recognizes that by the rules of the contract, we will arrange for replacement equipment within 48 hours while the equipment is under manufacturer's warranty.

CATG, Connecting Point will administrate the duties of arranging for evaluation units for any eligible agency requesting such a demonstration. Generally, product delivery is available within 5 to 10 days, and the end-user is given 3 to 7 days to evaluate the product. Different manufacturers have different regulations. CATG, Connecting Point prefers to sell Epson, NEC, and InFocus primarily because they are easier to work with (especially Epson), usually have better evaluation product availability and are more flexible with evaluation time limitations.

TRAINING POLICY

CATG, Connecting Point offers free with purchase of a projector, under this contract, up to 1 hour of basic training for free, within 15 days of projector purchase. Also included free is initial basic setup. Basic training is defined as follows: A representative will show how to alter basic projector settings, and will demonstrate modifications with those settings. Projectors are becoming easier to use, and are not significantly different from desktop monitors to date. Many purchases may not require training. CATG, Connecting Point, however, recommends in-depth training for the more expensive fixed (or non-portable mobile) models, especially if optional lenses are purchased. Configuring optional accessories is not available under basic training.

Rates for training are as follows:

Basic Training - CATG, Connection Point Representative:	\$ 75/hr
In-Depth Training - CATG, Connecting Point Engineer:	\$ 95/hr
In-Depth Training accompanied by Manufacturer Engineer:*	\$150/hr
On-Site visit charge:**	\$25

Training rates are not biased by quantity being trained, however, the smaller the group, more one-on-one attention can be expected. Training is available by appointment. Please contact Nathan Day for detailed information on scheduling training. Contact information is above.

*When/Where available

CATG, Connecting Point will charge the standard In-Depth Training rate if the Manufacturer is available to do training at no charge. Manufacturers are generally available for training at no charge for orders of larger quantities. Varies by manufacturer.

**This fee applies for any installation in the Greater Wasatch Front Area(Logan to Provo). Please contact Nathan Day for information regarding installation charges outside the Greater Wasatch Front Area.

LCD PROJECTORS CONFERENCE ROOM



INSTALLATION COSTS

The costs listed below are based upon CATG, Connecting Point's current State Contract rates.

Installation Costs:

Installation Labor:	\$68.50/hr
Onsite Visit fee:	\$25.00
Mounting hardware, cable, wires, etc.	20% gpm

FINET CODE (S):

20775000000-Projection Devices, Liquid Crystal Display (LCD)

84076000000-Video Projectors

88042000000-Projection Panels, Pads, and Accessories for Computers

60037000000-Copy Boards, Electronic

78515000000-Black Boards, Chalk Boards & Dry Erase Boards

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